



Corporate Internship

At DICK'S Sporting Goods, interns have the opportunity to work with and learn from the leaders of a growing Fortune 500 company. DICK'S Sporting Goods is returning to campus this year; to recruit, train and develop top collegiate talent into well-rounded merchandising interns.

During the 11-week summer experience, interns will take on meaningful work assignments and make tangible contributions to the organization's success. This structured and well-organized program provides on-the-job training, classroom instruction, cross-functional departmental exposure and an end-of-program project presentation.

Interns are assigned to a training manager within Merchandising or eCommerce – primarily an Inventory Planner, or Buyer. Past interns have worked in areas including Nike Apparel, Fitness, Golf, Footwear, Team Sports (Football, Baseball or Basketball), Lodge, and more.

Areas of Placement:

Allocations & Replenishment (Assistant Inventory Planner Intern):

The goal of an assistant inventory planner intern is to develop a skill-set that allows for accurate execution and optimization of available systems to ensure the right product, gets to the right place, at the right time to meet customer demand.

- Leverage corporate and ad-hoc reporting to review and react to store inventory concerns, trends, and opportunities
- Utilize analytical skills to make data driven decisions to correctly manage and allocate inventory
- Provide critical input into determining how to most effectively utilize our inventory to support merchandise plan, advertising, regional, and competitive initiatives
- Maintain proper inventory levels by store location to support sales, margin and turn goals
- Understand the role of Supply Chain to balance and adjust levels of inventory flow to stores

Buying (Assistant Buyer Intern):

The goal of an assistant buyer intern is to gain insight on how a department level merchandise strategy is built, an assortment is chosen to support the strategy (including the private brands) and how these align to meet the financial expectations.

- Discuss the business by utilizing various reporting tools to gain and interpret data
- Participate in internal meetings with other merchandising teams and vendor meetings by sharing information and opinions as appropriate
- Assist the buyers in the in-depth development of merchandise assortments by category
- Research economic, financial, market, competitive and industry data to explain current business trends and anticipate new trends or big ideas

Some of your experiences will include:

- Multi day intern orientation to introduce you to the company, the program, Pittsburgh, and your classmates
- Professional development workshops designed to increase your knowledge of the company and the retail industry, as well as develop their business acumen and office professionalism
- Extensive exposure to our senior leadership through our exclusive intern only Executive Speaker Series which includes a private lunch with our CEO
- Opportunities to "live the brand" and experience summer fun outside the office through various events
- Fully furnished summer housing is provided for interns who reside outside of the Metro Pittsburgh area
- Working a 40 hour work week, Monday – Friday

**Skills we are looking for:**

- A competitive spirit with a passion for results
- An interest and confidence in working with data and numbers; strong mathematical/quantitative skills highly preferred
- Demonstrated leadership skills and ability to independently make data-driven recommendations
- A curiosity and desire to learn about consumer and retail trends, including customer demographics, purchasing influencers and emerging technology
- Dynamic written and verbal communication style to read and write reports, as well as communicate cross functionally and vertically throughout the organization
- Ability to work in a fast-paced and deadline-oriented environment

We look for potential candidates with:

- A GPA of 3.2 or higher
- Graduation date of December 2017 or Spring 2018
- A major in Finance, Accounting, Supply Chain, Marketing, Management, Economics, or other related business or retail major
- Strong proficiency in Excel
- An ability to relocate to the Pittsburgh, PA area for the summer

Start Date: May 22, 2017

End Date: August 4, 2017

Full-time opportunities in 2018:

Interns will be evaluated at the end of the program for full-time positions in 2018.

Overview of DICK'S Sporting Goods:

Today, headquartered in Pittsburgh, PA, DICK'S Sporting Goods, Inc. is a leading omni-channel sporting goods retailer offering an extensive assortment of authentic, high-quality sports equipment, apparel, footwear and accessories. As of April 30, 2016 the Company operated 647 DICK'S Sporting Goods locations across the United States, serving and inspiring athletes and outdoor enthusiasts to achieve their personal best through a blend of dedicated associates, in-store services and unique specialty shop-in-shops dedicated to Team Sports, Athletic Apparel, Golf, Lodge/Outdoor, Fitness and Footwear.

DICK'S also owns and operates Golf Galaxy, Field & Stream, True Runner and Chelsea Collective specialty stores. DICK'S offers its products through a content-rich eCommerce platform that is integrated with its store network and provides customers with the convenience and expertise of a 24-hour storefront.