

# Dillard's

Let's Build a Future Together!

## SALES MANAGER

The **Sales Manager** asserts an entrepreneurial spirit in managing their own multi-million dollar fashion business within the store. Proficient in Dillard's systems, Sales Managers determine strategy for their business from sales planning and financial analysis to drive sales and profit. This multi-faceted position involves recruitment, staffing, training, and coaching; vendor analysis and replenishment; promotional event planning; visual merchandising, and much more. If you have ever imagined owning your own business, while also dipping your toe into Buying, HR, Visual Merchandising, and major Event Planning, this rewarding and dynamic position is for you.

Successful Sales Managers advance upward with Dillard's via upper Store Management or corporate positions. Come join this Fortune 500 Company. Dillard's will train and educate you on the best practices of our business. We offer exciting career path opportunities and a comprehensive benefit package.

### Qualifications

- Competitive Spirit / Results Oriented
- High Sense of Urgency / Initiative
- Assertive / Confident / Timely Decision-Maker
- Strong Leadership / Clear Communication Skills
- Passion for Managing a Multi-Million Dollar Fashion Business
- Superior Time Management / Attention to Detail / Exceptional Organizational Ability
- Geographic Mobility within District Provides Best Advancement Opportunities

### Application Instructions

- Email Resume to [Kathy.Payne@Dillards.com](mailto:Kathy.Payne@Dillards.com)
- Include a few Statements regarding Career Aspirations / Geographic Regional Preferences  
Alabama / Arizona / Arkansas / California / Colorado / Florida / Georgia / Idaho / Illinois / Indiana / Iowa / Kansas / Kentucky / Louisiana / Mississippi / Missouri / Nebraska / Nevada / New Mexico / North Carolina / Ohio / Oklahoma / South Carolina / Tennessee / Texas / Utah / Virginia / Wyoming
- Connect for more Information at [Linkedin.com/in/Kathy-payne-b53b37128](https://www.linkedin.com/in/Kathy-payne-b53b37128) / 817.371.9441

### Company Profile

Dillard's, Inc. ranks among the nation's largest fashion apparel, cosmetics and home furnishings retailers with annual sales exceeding \$6.5 billion. The Company focuses on delivering style, service and value to its shoppers by offering compelling apparel, cosmetics and home selections complemented by exceptional customer care. Dillard's stores offer a broad selection of merchandise and feature products from both national and exclusive brand sources. The Company operates 271 Dillard's locations and 23 clearance centers spanning 29 states plus an Internet store at [www.dillards.com](http://www.dillards.com).