

Dillard's

Let's Build a Future Together!

SALES MANAGER

The **Sales Manager** asserts an entrepreneurial spirit in managing their own multi-million dollar fashion business within the store. Proficient in Dillard's systems, Sales Managers determine strategy for their business from Sales Planning and Financial Analysis to drive Sales and Profit. This multi-faceted position involves Recruitment, Staffing, Training, and Coaching; Vendor Analysis and Replenishment; Promotional Event Planning; Visual Merchandising, and much more. If you have ever imagined owning your own business, while also dipping your toe into Buying, HR, Visual Merchandising, and major Event Planning, this rewarding and dynamic position is for you.

Successful Sales Managers advance upward within Dillard's via upper Store Management or Corporate positions. Come join our Fortune 500 Company. Learn, grow and achieve your goals, while mastering the best practices of our business. Dillard's offers exciting career path opportunities and a comprehensive benefit package.

Qualifications

- Competitive Spirit / Results Oriented
- High Sense of Urgency / Initiative
- Assertive / Confident / Timely Decision-Maker
- Strong Leadership / Clear Communication Skills
- Passion for Managing a Multi-Million Dollar Fashion Business
- Superior Time Management / Attention to Detail / Exceptional Organizational Ability
- Geographic Mobility within District Provides Best Advancement Opportunities

Application Instructions

- Email Resume to Kathy.Payne@Dillards.com
- Include a few Statements regarding Career Aspirations / Geographic Regional Preferences
Alabama / Arizona / Arkansas / California / Colorado / Florida / Georgia / Idaho / Illinois / Indiana / Iowa / Kansas / Kentucky / Louisiana / Mississippi / Missouri / Nebraska / Nevada / New Mexico / North Carolina / Ohio / Oklahoma / South Carolina / Tennessee / Texas / Utah / Virginia / Wyoming
- Connect for more Information at [Linkedin.com/in/Kathy-Payne-b53b37128](https://www.linkedin.com/in/Kathy-Payne-b53b37128) / 817.371.9441

Company Profile

Dillard's, Inc. ranks among the nation's largest fashion retailers with annual revenues exceeding \$6 billion. The Company focuses on delivering style, service and value to its shoppers by offering compelling fashion, cosmetics and home selections complemented by exceptional customer care. Dillard's stores offer a broad selection of merchandise and feature products from both national and exclusive brand sources. The Company operates 268 Dillard's locations and 25 clearance centers spanning 29 states plus an Internet store at www.dillards.com.