

# Dillard's

Let's Build a Future Together!

## **VISUAL SALES MANAGER**

The **Visual Sales Manager** promotes sales through developed floor layout / flow, and is responsible for the overall appearance of the entire store. The Visual Sales Manager conducts training sessions with management and associates on visual merchandising standards to ensure consistent high quality presentation, holding them accountable to the highest benchmark. The Visual Sales Manager works with all management to provide merchandising solutions for best product sell through and visual display. Managing in-store signage to support key product messages, the Visual Sales Manager ensures timely seasonal visual installation. The Visual Sales Manager ultimately influences and shapes the image of the store decisively increasing sales.

Successful Visual Sales Managers advance upward with Dillard's via upper Store Management or Corporate positions. Come join our Fortune 500 Company. Learn, grow and achieve your goals, while mastering the best practices of our business. Dillard's offers exciting career path opportunities and a comprehensive benefit package.

### **Qualifications**

- Creative Core / Inventive
- Disciplined / Self-Motivated / Self-Directed
- Confident / Strong Leadership / Clear Communication Skills
- Ability to Train / Coach / Guide / Offer Feedback to Bring Out the Best in Others
- Superior Time Management / Attention to Detail / Exceptional Organizational Ability

### **Application Instructions**

- Email Resume to [Kathy.Payne@Dillards.com](mailto:Kathy.Payne@Dillards.com)
- Include a few Statements regarding Career Aspirations / Geographic Regional Preferences  
Alabama / Arizona / Arkansas / California / Colorado / Florida / Georgia / Idaho / Illinois / Indiana / Iowa / Kansas / Kentucky / Louisiana / Mississippi / Missouri / Nebraska / Nevada / New Mexico / North Carolina / Ohio / Oklahoma / South Carolina / Tennessee / Texas / Utah / Virginia / Wyoming
- Connect for more Information at [Linkedin.com/in/Kathy-Payne-b53b37128](https://www.linkedin.com/in/Kathy-Payne-b53b37128) / 817.371.9441

### **Company Profile**

Dillard's, Inc. ranks among the nation's largest fashion retailers with annual revenues exceeding \$6 billion. The Company focuses on delivering style, service and value to its shoppers by offering compelling fashion, cosmetics and home selections complemented by exceptional customer care. Dillard's stores offer a broad selection of merchandise and feature products from both national and exclusive brand sources. The Company operates 268 Dillard's locations and 25 clearance centers spanning 29 states plus an Internet store at [www.dillards.com](http://www.dillards.com).